

KOAMI PEDADO

The Man, the Mission, and His Journey



BIOGRAPHY

DOB: February 01, 1979

Origin: Togo, West Africa

Immigrated: May 12, 2004

US Citizen: October 15, 2011

Education:

M.A. Economics,
University of Lome, Togo (2002)

HUBBS Center ELL Program
Saint Paul District 625 (2005)

A.A.S. Microsoft Network
Engineering, Saint Paul College (2007)



B.S. Computer Science,
St. Mary University, Minnesota (2009)

Cisco Certified Professional (CCNP)
Inver Hills Community College (2012)

Cisco Certified Academic Instructor (CCAI)
Inver Hills Community College (2014)

Passion:

I love all aspects of the Computer Network Engineering profession, both as a Network Engineer working in the field representing ECS, and as a Cisco Certified Academic Instructor (CCAI) at NTI where I provide my students with the guidance, direction and technical training they need to secure their first job in IT as well as a continued advanced training.

<p>Founder: <i>ElieSys Computer Services, LLC</i> 2012</p>	
<p>Founder: <i>Network Training Institute</i> 2015</p>	

DIAMOND Business Model

ICT Training, Internship & Employment System



ICT "Information and Communication Technology"

Founder and Owner: ECS and NTI

Koami Pedado is the founder and owner of the two (2) collaborative entities shown in the DIAMOND Business Model on the previous page: ElieSys Computer Services, LLC (“ECS”), and the Network Training Institute (“NTI”). ECS is a computer network consulting firm and Managed Services Provider. NTI is a 501(c)(3) not-for-profit Authorized Cisco Networking Academy. The DIAMOND Business Model represents the culmination of 14 years of hard work by Koami along with the support and assistance from Cisco Networking Academy instructors, local government officials, the nonprofit community, the immigrant community, and others. This business model, when fully implemented, will provide one of the most innovative and effective means by which to educate, train, and place immigrants and refugees, low income youth and minorities, dislocated workers, and career changers into a profitable career in the field of ICT (Information and Communication Technology).

Mobile Site 1: 315 University Ave. W., Saint Paul **Mobile Site 2: Highland Park Library, Saint Paul**



Mobile Site 3: 315 University Ave. W., Saint Paul **Mobile Site 4: Lifetrack, Saint Paul**



ECS – NTI Mission

To make the ECS-NTI Business Model work requires firmly establishing the training component first; namely, NTI. Accordingly, organized as a 501(c)(3) nonprofit, NTI’s core mission (along with internship/employment opportunities provided by ECS Staffing and Managed Services) is to address the persistent and growing IT skills attainment gap, and worker shortage, by offering an “industry-driven, alternative, accelerated training opportunity” to underserved populations. Designed by Cisco Systems, Inc., the world’s premier internetworking infrastructure company, NTI offers world class online learning and testing modules, classroom instruction, and access – both “local” and “remote” – to an on-site Lab filled with genuine Cisco Routers and Switches. NTI students are also taught to take apart and rebuild a computer, component by component. NTI Students then complete their education by preparing for and passing at least one IT Industry Certification Exam. As an authorized Pearson VUE Testing Center, NTI includes the both the MeasureUP Practice Exam fee and Pearson VUE Exam Voucher in the base tuition.



ECS – NTI Vision

The ECS-NTI Vision is to create a state-of-the-art Computer Networking and Systems Management Environment where both ECS Consultants and NTI Students can work together on the latest Remote Monitoring and Management (RMM) and Professional Services Automation (PSA) technologies – the core technologies driving the rapidly growing Managed Service Provider (MSP) market. This will not only give NTI students “real world” experience but also ECS Consultants with a “demo site” to show prospective SMB customers how a Managed IT Services Provider works – an important key to stimulating growth in this market; fueling more job opportunities for NTI graduates.



Koami’s Journey to America and Beyond

In 2002, after completing his Master of Arts Degree in Economics from the University of Lome in Togo, French West Africa, Koami’s journey to America began in 2003, when he registered as an entrant in the Diversity VISA Program and became a selected winner of the USA VISA Lottery. Arriving in Minnesota in 2004 not able to speak a word of English, Koami enrolled in the HUBBS Center ELL program sponsored by Saint Paul School District 625. After one year, he reached ELL Level 6 and Writing Level 3, the highest reading, writing, speaking, and listening levels the HUBBS Center offers. In 2005, he enrolled in Saint Paul College where he acquired an A.A.S Degree Microsoft Network Engineering in 2007. He then transferred to St. Mary’s College and acquired a B.S. Degree in Computer Science in 2009. He then enrolled in the Cisco Networking Academy, hosted by the Inver Hills Community College, and acquired the IT Industry Standard CompTIA A+ and Network+ Certifications followed by the Cisco CCNA (Associate) and CCNP (Professional) Certifications, the first two (2) credentials required to open an Authorized Cisco Networking Academy (ACNA).

To acquire the final credential to open an Authorized Cisco Networking Academy – the Cisco Certified Academy Instructor Certification (CCAI) – he enrolled in the Cisco Instructor Training program hosted by the Inver Hills Community College. Led by Dr. Ben Franske, a PhD graduate of the University of Minnesota in Computer Science and a Cisco Certified Systems Instructor (CCSI) – one step above a CCAI – Koami personally paid for and successfully passed all five (5) Instructor Training Modules comprising the CCAI Instructor Certification.

With these requisite credentials in hand, on August 14, 2014, after receiving his IRS 501 (c)(3) Determination Letter, Koami officially opened the only “independently” organized Authorized Cisco Networking Academy in the world structured to scale globally; namely, Network Training Institute (NTI).

University of Lome, Togo	University of Lome Library	Togo Maps and Sites
		
		

ECS – NTI Strategic Direction

To make the ECS-NTI Business Model work requires firmly establishing the training component first; namely, NTI. Accordingly, in June 2015, NTI engaged the services of **MAP for Nonprofits** (now **Propel**)— a recognized consulting and training firm for Nonprofit, Social Enterprise, and Philanthropic Organizations – to provide strategic direction and put in place the necessary “capacity building” measures so that NTI can scale and replicate itself to provide services in all seven (7) metropolitan counties and then the rest of the world. These “capacity building” measures include an accounting control system, board building, communications & public relations, and a collaboration / partnership strategy. (Some of the work product from **MAP for Nonprofits / Propel** is shown below).

NTI also has in place an Articulation Agreement with Inver Hills Community College to transfer up to 18 credits toward an A.A.S. Degree in Computer Networking with plans to replicate the same with Saint Paul College, Century College, and other community colleges.

High School Students	Job Seekers	Nonprofit Community	Corporate IT Training
 <p>OPPORTUNITIES FOR HIGH SCHOOL STUDENTS</p> <ul style="list-style-type: none"> Wondering what to do after graduation? Are you interested in computers/networking/IT? Want to develop your skills and find a good job in this field? <p>NTI works with students to help you learn high level computer skills quickly AND helps you find a good job in the field.</p> <p>Help with Your Career Path after High School</p> <p>Training Programs:</p> <ul style="list-style-type: none"> Computer Network Training – Entry Computer Network Training – Intermediate Computer Network Training – Advanced <p>Flexible Class Scheduling:</p> <ul style="list-style-type: none"> Monday–Thursday: 8am, Afternoon, Evening Friday: Evening (Advanced Only) Saturday: All Day Lab <p>Industry Certification Preparation:</p> <ul style="list-style-type: none"> CompTIA: A+, Network+, Security+ Cisco: CCENT, CCNA, CCNP Linux: LPIC 1 or CompTIA Linux+ <p>Job Placement:</p> <ul style="list-style-type: none"> Orientation to IT Professionals Internship / Apprenticeship Personal Website to Show Academic Credentials, Special Skills, Work Experience Online Searches and Posting Resume Writing Interviewing and Job Coaching Registration with IT Employment Agencies Introduction to Recruiters ECS Manager Services Contracts <p><small>www.networktraininginstitute.org 651-414-9471 300 University Ave. W., Suite 300-A, St. Paul, MN 55108</small></p>	 <p>PROGRAMS FOR JOB SEEKERS</p> <ul style="list-style-type: none"> Are you interested in Computers / Networks / ICT? Want to develop your skills and find a good job in this field? NTI works with students of all ages learn high level computer skills and quickly find a job in the field. <p>Prepare Yourself for a 21st Century Career – Not Just Another Job</p> <p>Training Programs:</p> <ul style="list-style-type: none"> Digital Literacy Fundamentals IT Fundamentals Computer Network Training – Entry Computer Network Training – Intermediate Computer Network Training – Advanced <p>Flexible Class Scheduling:</p> <ul style="list-style-type: none"> Monday–Thursday: 8am, Afternoon, Evening Friday: Evening (Advanced Only) Saturday: All Day Lab <p>Industry Certification Preparation:</p> <ul style="list-style-type: none"> CompTIA: A+, Network+, Security+ Cisco: CCENT, CCNA, CCNP Linux: LPIC 1 or CompTIA Linux+ <p>Job Placement:</p> <ul style="list-style-type: none"> Orientation to IT Professionals Internship / Apprenticeship Personal Website to Show Academic Credentials, Special Skills, Work Experience Online Searches and Posting Resume Writing Interviewing and Job Coaching Registration with IT Employment Agencies Introduction to Recruiters ECS Manager Services Contracts <p><small>www.networktraininginstitute.org 651-414-9471 300 University Ave. W., Suite 300-A, St. Paul, MN 55108</small></p>	 <p>COLLABORATIONS WITH NONPROFITS</p> <ul style="list-style-type: none"> Does your mission include helping people find training and employment? Are you looking for partner organizations to provide your clients for a high demand career in ICT? Do you work with New Americans, Minorities, Youth, Underserved Markets interested in developing their computer skills? <p>Let's Work Together!</p> <p>Training Programs:</p> <ul style="list-style-type: none"> Digital Literacy Fundamentals IT Fundamentals Computer Network Training – Entry Computer Network Training – Intermediate Computer Network Training – Advanced <p>Flexible Class Scheduling:</p> <ul style="list-style-type: none"> Monday–Thursday: 8am, Afternoon, Evening Friday: Evening (Advanced Only) Saturday: All Day Lab <p>Industry Certification Preparation:</p> <ul style="list-style-type: none"> CompTIA: A+, Network+, Security+ Cisco: CCENT, CCNA, CCNP Linux: LPIC 1 or CompTIA Linux+ <p>Job Placement:</p> <ul style="list-style-type: none"> Orientation to IT Professionals Internship / Apprenticeship Personal Website to Show Academic Credentials, Special Skills, Work Experience Online Searches and Posting Resume Writing Interviewing and Job Coaching Registration with IT Employment Agencies Introduction to Recruiters ECS Manager Services Contracts <p><small>www.networktraininginstitute.org 651-414-9471 300 University Ave. W., Suite 300-A, St. Paul, MN 55108</small></p>	 <p>CORPORATE IT TRAINING PROGRAMS</p> <ul style="list-style-type: none"> Do your employees need IT training to do their jobs better? Do you need to manage your training budget efficiently? Want flexible class times that are set around YOUR schedule? <p>Bring the Training your Employees need Directly to them!</p> <p>Training Programs:</p> <ul style="list-style-type: none"> Computer Network Training – Entry Computer Network Training – Intermediate Computer Network Training – Advanced Computer Network Training – Customized <p>Flexible Class Scheduling:</p> <ul style="list-style-type: none"> Monday–Thursday: 8am, Afternoon, Evening Friday: Evening (Advanced Only) Saturday: All Day Lab <p>Industry Certification Preparation:</p> <ul style="list-style-type: none"> CompTIA: A+, Network+, Security+ Cisco: CCENT, CCNA, CCNP Linux: LPIC 1 or CompTIA Linux+ <p>Personalized training program to help your employees update their IT skills</p> <ul style="list-style-type: none"> Prepares IT Managers with basic and intermediate competencies Trainings when and where it is convenient for your employees Conceptual instructors Remote and on-site lab access to Cisco Network equipment Includes both Microsoft Exam Preparation and Pearson VUE Exam Voucher Training material and software provided Class LMS Access Toolkits provided <p><small>www.networktraininginstitute.org 651-414-9471 300 University Ave. W., St. Paul, MN 55108</small></p>